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# Proof of Discrimination through Intent and Impact: Putting the Pieces Together

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#### WHERE DO WE START?

- Several ways to prove housing discrimination
  - Intentional discrimination
    - Direct evidence of intent
    - Intent is inferred from evidence
  - Impact
    - Intent is irrelevant
    - Impact is considered
  - Other ways include
    - Reasonable accommodation, reasonable modification



#### **Intentional Discrimination**

#### Direct Intent

- The intention of the actor is clear.
  - "We don't rent to families with kids"
  - "No more Mexicans"
  - Other examples?
- Intentional evidence
  - Written
    - Ads, rules and regulations, discriminatory fliers, emails, letters
  - Oral
    - Discriminatory statements that are heard and made by a decision maker
    - Discriminatory statements that are attributed to a decision maker
    - Discriminatory statements by others such as neighbors or



## "Code Words" in Intentional Discrimination

- The test for whether use of a particular word or phrase is whether it would be understood by a reasonable reader or reasonable hearer to be discriminatory
  - U.S. v. Hunter, 459 F.2d 205 (4<sup>th</sup> Cir. 1972), room available in a "white home"
  - Courts have identified "code words" that show intent
  - "[R]acially charged code words may provide evidence of discriminatory intent by sending a clear message and carrying the distinct tone of racial motivations and implications.")

    Aman v. Cort Furniture Rental Corp., 85 F.3d 1074, 1083 (3d Cir. 1996).
  - Whether a code word evidences racial animus may depend upon factors including local custom and historical usage. See *Avenue 6E Investments v. City of Yuma*, 818 F.3d 493, (9th Cir. Ariz. 2016).



## Discriminatory Statements or Writings Are Evidence

- How do you collect this evidence?
- Who says what? Does respondent deny, admit or can't recall?
- Are there witnesses? Where do you look for them?
- Documentation?
  - Emails
  - Craigslist
  - Text messages
  - Where else?



#### Defenses

- Lack of jurisdiction
  - Standing
  - Statute of limitations
  - Respondent is not covered
    - But remember intimidation, coercion and other claims where no exemption applies
       42 USC 3617
    - But remember other potential claims for race, religion, national origin discrimination
      - 42 USC 1981 or 42 USC 1982
    - Tort claims
  - Act would not be violated even if true
- First Amendment



#### First Amendment Concern

- Consider First Amendment freedom of speech defense when the only evidence is words and where the speaker is a person who is not a landlord, or in cases involving familial status or disability, where the landlord is otherwise exempt.
- Words must be intimidating, threatening, or otherwise criminal...
   Otherwise First Amendment defense may be effective
- Generally, conduct is not protected by freedom of speech.
- Review HUD Notice 2015-01
   <u>https://www.hud.gov/sites/documents/15-05FHEN.PDF</u> for more details. This guidance applies to FHAP agencies as well as HUD



#### Intent Can Also Be Inferred from Evidence

- Prima facie case elements showing unequal treatment (or reasonable accommodation) if shown allow discriminatory intent to be inferred. Use these as framework for investigation
- Prima Facie Case
  - Complainant is a member of a group protected against discrimination
  - Complainant sought to apply for an apartment
  - Complainant met the initial qualifications for rental
  - Complainant was refused, denied, passed over
  - Unit remained available, unit was rented to someone of a different group, unit was taken off the market, etc.



## Other Prima Facie Case elements

- Eviction
- Terms and conditions
- Retaliation/Intimidation



#### Defense

- Defense is that the respondent articulates legitimate non discriminatory reason or reasons for actions
  - Always ask the reasons, even if you think you know
  - Always investigate the reasons, even if you think you know
  - Is the reason legitimate? Real, backed up by evidence?
  - Is the reason non discriminatory?
  - Is the reason being applied consistently?



#### Is the Defense Pretextual

#### Evidence of Pretext

- A rule or practice is not consistently applied
- Complainant is not treated as others were
- Respondent lied about the defense
- Statistical evidence: whether Respondent has rented to others of the protected class
  - The effect of residency by other minorities who are not in the same protected class as the Complainant
- Whether the reason or reasons were actually known to the Respondent at the time it took the action
- Respondent's general patterns of behavior toward persons who are of the complainant's protected class are negative



## Intent Can Also Be Inferred in Other Ways

- Arlington Heights case established that intent can be inferred through evidence that is NOT prima facie case
- Evidence shows discriminatory intent: non-exhaustive list
  - Discriminatory purpose need not be the sole factor but merely a motivating factor
  - Consider:
    - Sequence of events leading up to the zoning decision
    - Legislative or administrative history
    - Changes from normal procedures
    - Changes in the substantive rules
    - Historical background
    - Evidence of community opposition from which unlawful motivation can be found
    - Impact of the action



## This Approach Can Used When PFC Does Not Work

- This approach can be used for a variety of non rental, non sales actions
- Defense is same:
  - Articulates legitimate non discriminatory reason or reasons
  - That are not pretextual



## **Impact**

- Two ways of showing impact:
  - Evidence that a policy or practice has a greater adverse impact on one group than on another.
  - Evidence about whether the action, policy or practice perpetuates or increases segregation and thereby prevents interracial association.
  - Many cases involving actions by cities or states raise both issues
  - HUD's final rule on discriminatory effect <u>https://www.hud.gov/sites/documents/DISCRIMINATORYEFFECTRULE.PD</u>
     <u>F</u>



### Adverse Effect on Others

- "The fact that the conduct complained of adversely affected white as well as nonwhite people...is not by itself an obstacle to relief under the Fair Housing Act."
- This defense still occurs.
  - Just this year, the Ninth Circuit rejected this argument, as have numerous other courts. <u>Avenue 6E Investments</u>, <u>LLC et al v. City of Yuma Arizona</u> (9<sup>th</sup> Cir. 2016)



## Disparate Impact Proof Elements

#### Elements

- There is a policy or practice or action
- It is consistently applied
- It is not discriminatory on its face; it is facially neutral
- It has a disproportionate and adverse impact on a group protected against discrimination



## Discriminatory Impact Defense

#### Defense

- It is necessary to achieve one or more substantial, legitimate, nondiscriminatory interests
- It is supported by evidence
  - Where did it come from?
  - Why was it put into place?
  - When was it put into place?
  - What is the business reason for it?
- The justification is legitimate—it has a direct and necessary connection to the business
- The justification is substantial
- The justification is non discriminatory
- The reason is not hypothetical or speculative



#### Rebuttal

- If there is no legitimate business justification, the respondent loses in court.
- But your investigation should always examine whether there are one or more less discriminatory ways to accomplish the business reason
  - Ask the Respondent if they considered other ways to address their business concerns



## Perpetuation of Segregation

- HUD's regulation recognizes a claim for "a practice has a discriminatory effect where... it creates, increases, reinforces, or perpetuates segregated housing patterns...." 24 CFR 100.500(a).
- Considers evidence about the effect which a decision, policy or practice has on the neighborhood or community involved
- Action may be considered discriminatory independently of the extent to which it produces a disparate impact on a racial or other group



## Who Is Liable in Perpetuation of Segregation Case?

- Who is responsible for the perpetuation of segregation?
  - Municipality or state
  - Private actor
- Identify the geographic area ("the community") affected
  - Relatively compact area (Gladstone Realtors v. Village of Bellwood, 441
     U.S. 91, 111–15 (1979))



## Perpetuation of Segregation Elements

- There must be a "segregated housing pattern because of race [or other protected characteristic]" in the relevant community AND
- The defendant's challenged practice must create, increase, reinforce or perpetuate segregation.
  - Established by most current census data, likely at the tract level.
  - Likely important to show trend data including ACS estimates
  - Show significant change in patterns of segregation
  - Show that those changes are, or will be, due to the challenged action



## Perpetuation of Segregation Defense

- The policy, practice, action is necessary to achieve one or more substantial, legitimate, nondiscriminatory interests
- Those interests could be served in a less discriminatory way



## **Common Applications**

- Source of income discrimination
- Criminal background as a basis for exclusion
- Refusal to count alimony or child support as income
- Occupancy surcharges
- What else?



## Questions?

